

## KPN – Gold Membership

Gold membership helps members understand the various energy storage and electric vehicle technologies, business applications and intertwined policy/regulatory issues. Gold members are eligible to receive one complimentary market overview report and monthly CES-StorageIQ reports included with their membership. IESA team will work with gold members to help them make an informed decision on technology adoption, target markets and conduct promotional/marketing activities of their products and services. The key privileges and benefits are highlighted in below table.



### IESA - Gold

(INR 7.5 Lakhs / or US\$ 10,000/ year)

If the Annual Turnover of the Member Firm is	>US\$ 100 M
Membership Category	Gold

## Key Privileges and Benefits

### Policy and Regulatory Advocacy

IESA Board Seat (can provide required directives)	x
Consulting support to understand policy and regulatory aspects	5 Hrs
Opportunity to represent IESA at select international events as speaker	x
Opportunity to represent IESA at select national events as speaker	x
Exclusive invitation for events/roundtable discussion with regulators and govt. bodies	x
Chair / Co-chair of IESA Working Groups (Technical / Policy / Business)	x
Chair / Co-chair of IESA Focus Groups	✓
Monthly CES Storage IQ {India} subscription	✓
Opportunity to present in training programs for regulators and policy makers/ government stakeholders	✓
Participation in IESA Working Group	✓
Participation in IESA Policy Forum [member only event]	3
Opportunity to provide inputs and recommendations on ES and EV to central and state governments	✓
Online access to various policy studies and reports published by IESA and partners	✓

### Research and Development Support

Assistance in developing joint research proposals for funding opportunities	x
Consulting support for research and product development / troubleshooting	3 Hrs
Report on Energy Storage & EV R&D trends (4 - Emerging Technology Review Report)	50% Discount
Delegate passes in IESA Energy Storage - EV R&D Summit	3
Opportunity to provide inputs for standards making to govt and industry organisations	✓
Basic cell performance testing and report covering efficiency, energy and power density, cycle life at 25- and 45-degree C at 1C/1C, cell degradation curve, effect of C rate (C/2, 1C, 2C, 4 C) on performance*	10 cells
Discount on Testing & Analysis services offered by CES	15%

\* Testing report will be provided based on two weeks of testing. Additional longer duration testing service can be availed as additional service



## IESA KPN – Gold Membership

### Market Research and Strategy Support

Dedicated Account Manager for all IESA related services	<b>x</b>
Strategy & Consulting Call	<b>3 Hrs</b>
One-on-one assistance on Policy, Technology, Business	<b>6-monthly (1 Hr)</b>
Suitable Partner / Stakeholder Identification	<b>✓</b>
Monthly IESA KPN Information Bulletin	<b>✓</b>
Monthly IESA KPN Resource Bulletin	<b>✓</b>
Access to IESDB (online repository of projects, manufacturing plants, recycling facilities, research & testing labs and Universities)	<b>✓</b>
Complimentary copy of ETN (Emerging Technology News) magazine	<b>5</b>
India Energy Storage Market Report "OR" India E-mobility Market Overview Report	<b>One Report</b>
Discounts on additional IESA published research Reports	<b>50% Discount</b>

### Business Development

Convening focused industry roundtable	<b>x</b>
Customized support for business development *	<b>x</b>
Opportunity to co-author IESA White Papers & Case Studies	<b>x</b>
Assistance developing RFP for ESS / EV procurement	<b>x</b>
IESA opportunity (RFP/ tender) repository and email notification (tender alert)	<b>✓</b>
Access to energy storage and EV tender briefing webinars by IESA	<b>✓</b>
Delegate passes for regional E\$MEET focussed on Commercial & Industrial application of Storage	<b>3</b>
Delegate passes for regional roundtables for accelerating EV adoption	<b>3</b>
Discount on IESA assisted job posting and recruitment assistance	<b>50%</b>
Listing of products, services, and solutions in IESA online product catalogue	<b>20</b>
CFO roundtable for on taxes, duties on EV and energy storage	<b>✓</b>
* Separate agreement is required to outline details of the support	

### Networking Events

Discounts on IESA technical tour/ regional events *	<b>20%</b>
IESA events on energy storage and EV investment forum *	<b>3</b>
IESA members networking meet on the side lines of major industry events*	<b>3</b>
Delegate pass for India Energy Storage Week (IESW)*	<b>3</b>
India E-mobility Conclave (IMC) by IESA*	<b>3</b>
Other IESA Events (SESI, WESD, Hydrogen Seminar, RE Experts Forum etc) *	<b>3</b>
Discount on IESA Strategic Partner Events (National and international)	<b>5% - 30%</b>
Participation/ part of IESA - Women in Energy (WE) initiative	<b>✓</b>
* Additional delegates can receive 50% discount where space is not a constraint	

### Promotion and Marketing

Company logo on IESA publications / websites	<b>Basic Listing</b>
Company press releases through IESA platform like etn.news (annually)	<b>5</b>
Discounts on exhibition stand or sponsorship for IESA events *	<b>25%</b>
Discounts on advertisements in ETN Magazine & etn.news	<b>25%</b>
Discounts to organise sponsored webinar / seminar	<b>25%</b>
Opportunity to be featured in ETN Magazine or ET Radio	<b>✓</b>
Nomination for IESA Industry Excellence Awards	<b>✓</b>
Part of the IESA Communication Community (IESA-ICC)	<b>✓</b>
* Member can choose from the IESA events	

### Training and Capacity Building (IESA Academy)

Cell prototyping hands-on training	<b>30% Discount</b>
Manufacturing Masterclass	<b>30% Discount</b>
Complementary participation in all IESA knowledge series webinars	<b>✓</b>
Free access to IESA White Papers and Case Studies	<b>✓</b>
Discounts on IESA partnered training programs	<b>20%</b>
Complementary access to IESA online training programs (person courses*)	<b>50</b>

NB: Any member can upgrade their membership category to higher level anytime during the year. They will get credit for the remaining period of original membership.



## IESA KPN – Gold Membership Registration Form



**IESA - Gold**

(INR 7.5 Lakhs / or US\$ 10,000/ year)

If the Annual Turnover of the Member Firm is	<b>&gt;US\$ 100 M</b>
Membership Category	<b>Gold</b>

### A. Information

**Company's Annual Global Revenue / Turnover:** Last year \_\_\_\_\_ (In USD/INR)

2<sup>nd</sup> Last year \_\_\_\_\_ (In USD/INR) 3<sup>rd</sup> Last year \_\_\_\_\_ (In USD/INR)

Referred by (If applicable please mention): \_\_\_\_\_

**Organization Name:** \_\_\_\_\_

Organization GST Number (If Applicable): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Pin Code: \_\_\_\_\_ Country: \_\_\_\_\_

Website: \_\_\_\_\_

### B. Contact details

#### Primary Contact Details:

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

#### Secondary Contact Details:

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

#### Other Contact Details (Optional):

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

Mr/Mrs/Dr/Prof: \_\_\_\_\_ First name: \_\_\_\_\_ Last name: \_\_\_\_\_

Job title/Position: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

# IESA KPN – Gold Membership Registration Form

## C. Nomination of Working Groups (✓)

	MEMBER	CHAIR	CO- CHAIR	NAME	EMAIL-ID
Policy Working Group	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Technology Working Group	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Business Working Group	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>

## D. Your Focused Group (✓)

\*The following focused groups are focused on Energy Storage and EV

	MEMBER	CHAIR	CO- CHAIR	NAME	EMAIL-ID
Energy Storage Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
EV & Charging Infra (MOVE)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
RE (Solar & Wind) Integration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
ESS for Electricity Grid	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Power Electronics	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Second Life & Recycling (IRRI)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Standards & Safety (ESSTF)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
R&D & Skill Development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Innovation & Start-Up Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>
Microgrid	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>

## E. Declaration

I hereby declare that the information stated above is true to the best of my knowledge and agree to the full terms and conditions of the membership

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### Contacts:

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