



IESA Membership Options

There are 3 options for becoming part of IESA community.

IESA – Knowledge Partner Network Member

Aim of IESA KPN network is to help members understand the various energy storage technologies and applications. IESA team will work with various members to develop case studies to help KPN members make an informed decision on which technology, or combination of technologies to adopt for the most efficient and effective solution to their need. The key privileges and benefits include:

- 1. Access to member's section in IESA website and to get access for case studies and technical papers.
- 2. **Exclusive access to Opportunity (RFP/Tender)** related to India to its members through Information bulletin and members only section.
- 3. Complimentary participation in up to nine webinars per annum on highlighting various energy storage technologies, application, business models and relevant policy & regulatory framework.
- 4. Free subscription to IESA Quarterly magazine, *Emerging Technology News (ETN) covering* global best practices / case studies of various energy storage technologies & its implementation.
- 5. Collaboration opportunity for exploring joint research / demonstration projects with IESA members.
- 6. Invited participation during the technology study tour and the annual IESA conference to have direct meetings with various leading technology providers from around the globe.
- 7. 5-20% Discount on participation, exhibiting and sponsorship opportunities during the IESA and partner events.
- 8. 10% Discount on IESA published reports focusing on energy storage opportunities in various sectors.

Benefits of joining the IESA Knowledge Partner Network (IESA KPN)							
You pay							
Annual fee	\$2,000						
You get							
Participation in the webinar for IESA KPN members	\$900	\$ 100 for each webinar, 9 webinars per annum					
Complimentary participation in GESA Quarterly Energy Storage Global Update Webinars	\$400	4 Quarterly webinars					
10% Discount on Participation in Technical tour being conducted by IESA	\$1,000	Participation in appropriate round table discussions for exploring project / partnership opportunities					
50% discount on two delegate passes for IESA annual conference	\$1,200	2 X \$ 600					
5% discount on Exhibiting at IESA annual conference	\$250	The price for exhibiting is \$ 5000. This is an indicative price as per industry standards					
10-20% discount while participating in any strategic partner events	\$250+	Depends on the nature and number of events participated					
10 % discount on IESA published special reports	\$1,000+	Depends on the number of reports purchased					
Subscription to IESA Magazine (<i>Emerging Technology News</i>)	\$100	IESA publishes quarterly magazine called Emerging Technology News (ETN)					
Total direct Benefits	\$5,000+	IESA KPN Members save over \$3000					



IESA Associate Member

Aim of IESA Associate Members network is to create the platform for energy storage application for Indian energy sector. IESA team along with associate members will influence the regulatory bodies to create suitable framework to promote energy storage technology and its usages. Associate membership will create a platform for Indian and foreign companies to exchange and collaborate technology development, trade negotiations and investments. The key privileges and benefits include:

- 1. It includes the benefits of IESA KPN Memberships.
 - Access to member's section in IESA website and to get access for case studies and technical papers.
 - Participation in up to nine IESA webinars and 4 GESA webinars per annum
 - Emerging Technology News Quarterly magazine on global best practices / case studies
 - Invited participation during the technology study tour, the annual IESA and other IESA events.
- 2. A customized **Energy Storage India market overview report**, where we will take in to account the specific details of the technology and provide relevant information across applications relevant for the member.
- 3. 1 complimentary delegate pass for Energy Storage India conference with 50% discount for additional delegates.
- 4. 10% discount on exhibition and sponsorship at ESI conference.
- 5. 5-30% Discount on participation, exhibiting opportunities during the IESA partner and featured events.
- 6. 25% discount on IESA reports released during the year.
- 7. Half page advertisement in IESA-Emerging Technology News (ETN) Magazine (twice / year)

Benefits of IESA Associate Membership							
You pay							
Annual fee	\$15,000						
You get							
IESA KPN membership benefits	\$5,000+						
IESA Customized India Market Overview Report	\$10,000	Specific report to Associate member considering their technology and other relevant information					
Consulting Support (Limited to 5 hrs.)	\$2,000	Consulting support on India market entry strategy					
20% Discount on Participation in Technical tour being conducted by IESA	\$1,000	Participation in appropriate round table discussions for exploring project / partnership opportunities					
1 complimentary delegate pass and 50% discount on second pass for ESI conference	\$1,800	1 X \$ 1200 + 1 X \$ 600					
10% discount on Exhibiting and sponsorship opportunity at ESI Conference	\$1,000+	The price for exhibiting is \$ 5000. This is an indicative price as per industry standards					
5-30% discount while participating in any strategic partner events	\$1,000+	Depends on the nature and number of events participated (unlimited)					
25 % discount on IESA published reports	\$3,000+	Depends on the number of reports of interest					
2 - Half Page Advertisements in IESA Magazine (Emerging Technology News)	\$ 500	2 X \$ 250					
Total direct Benefits	\$25,000+	IESA Associate Members save over \$10,000					



IESA Leadership Circle (LC) Member

Aim of IESA Leadership Circle Members network is to strengthen and create business for energy storage applications in India. Leadership Circle members are part of the steering committee and drive the policy focus and priorities for IESA. They can be a part of advisory committee for IESA annual conference considering their interest. They will take lead role to create a platform for Indian and foreign companies to exchange and collaborate technology development, trade negotiations and investments. The key privileges and **benefits** include:

- 1. It includes the benefits of IESA KPN Memberships.
 - Access to member's section in IESA website and to get access for case studies and technical papers.
 - Participation in up to nine IESA webinars and 4 GESA webinars per annum
 - Emerging Technology News Quarterly magazine on global best practices / case studies
 - Invited participation during the technology study tour, the annual IESA and other IESA events.

2. Be part of the IESA - Leadership Circle, privileges are

- Provide inputs for direction and decide strategic priorities for IESA
- Direct access to IESA Executive Director and senior team through quarterly meetings
- Receive exclusive invitations for events with regulators, policy makers and industry leaders.
- Appropriate speaking opportunities at IESA webinars and events to demonstrate industry leadership
- Extended profile on IESA website
- 3. Customized Energy Storage India market overview and Market Strategy report, where we will take in to account the specific details of the technology and provide relevant information across various applications relevant for the member. Report will also cover inputs for market entry and growth strategy.
- 4. 2 complimentary delegate passes for the Energy Storage India conference with 50% discount for more delegates.
- 5. 15% discount on exhibition and sponsorship at Energy storage India (ESI) conference.
- 6. 10-30% Discount on participation, exhibiting opportunities during the IESA partner and featured events.
- 7. 50% discount on any additional IESA reports released during the year.
- 8. Full page advertisement in IESA-Emerging Tech Magazine (twice / year)

Benefits of IESA Leadership Circle Membership						
You pay						
Annual fee	\$36,000					
You get						
IESA KPN membership benefits	\$5,000					
IESA Customized India Market Overview and Market Strategy Report	\$20,000	Specific report to Leadership Circle member considering their technology and growth strategy				
Consulting Support (around 20 Hrs.)	\$8,000	20 Hrs. of business consulting to address company specific consulting requirements				
Be part of the IESA leadership Circle Network to set up policy direction for IESA	\$10,000	Opportunity to shape the policies and outreach program of IESA				
2 complimentary delegate pass and 25% discount on next 2 pass for ESI conference	\$3,000	2 X \$ 1200 + 2 X \$ 300				
15% discount on Exhibiting and sponsorship opportunity at ESI Conference	\$1,500	This is an indicative price as per industry standards				
10-30% discount while participating in any strategic partner events	\$1500+	Depends on the nature and number of events participated (unlimited)				
50 % discount on IESA published reports	\$6,000+	Depends on the number of reports of interest				
2, Full Page Advertisements in IESA Magazines	\$ 1000	2 X \$ 500				
Total direct Benefits	\$56,000+	IESA LC Members save over \$20,000				

	India Energy Storage Alliance	www.indiaesa.info					
IESA – Membership Registration Form							
		ESA Leadership Circle (LC) Wembership - (\$36,000 / Year)					

IESA – Member details:

Primary Contact Details:							
Mr/Mrs/Dr/Prof:	First name:			_Last name:			
Job title/Position:		_ Phone: ()		_ Fax: ()	
Mobile:	Email:						
Secondary Contact Details:							
Mr/Mrs/Dr/Prof:	First name:			_Last name:			
Job title/Position:		_ Phone: ()		_ Fax: ()	
Mobile:	Email:						
Organization name:							
Address:							
City:	State:	Z	Zipcode:		Country:		
I agree to the full term	ns and conditions						
Signature:		I ndia Er	ner Dates	torage A	Hiance		

Contacts

Dr. Rahul Walawalkar CEM, CDSM

Executive Director, India Energy Storage Alliance and VP, Emerging Technologies & Markets, Customized Energy Solutions Phone: 020-3240-7682(India Office) Cell: 1-516-639-5391 / +91-95-0303-1765

Email: rahul@ces-ltd.com, contact@indiaesa.info

